

## LaFond, Dayna

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**From:** LaFond, Dayna  
**Sent:** Friday, June 14, 2019 11:27 AM  
**To:** LaFond, Dayna  
**Subject:** FW: Tascent Mobile/Custody solution  
**Attachments:** RSBCSD Biometric Identification System 20180829 001.pdf

**From:** Kevin Keipper [<mailto:kkeipper@tascent.com>]  
**Sent:** Thursday, September 6, 2018 2:22 PM  
**To:** Landen, Scott <[slanden@sbcisd.org](mailto:slanden@sbcisd.org)>; Kevin Strouse <[kstrouse@tascent.com](mailto:kstrouse@tascent.com)>  
**Subject:** Re: Tascent Mobile/Custody solution

Scott,

I apologize for the delay. We were in process of reviewing and finalizing this today. I have attached our initial solution proposal based on our meetings in San Bernardino and subsequent follow ups. This initial solution covers Phase 1 – Jails as we agreed and would develop and deploy the infrastructure necessary to support the solution and develop and deploy the specific Windows applications required for the jails. Phase 2 – Mobile would be the subject of a follow on and would provide the mobile application and leverage the architecture and infrastructure deployed in Phase 1.

Subject to further scope and solution definition, we provide the following Rough Order of Magnitude (ROM) pricing estimate for your review.

1. One-time payment - \$60,000. (This payment would partially offset the upfront development and deployment costs)
2. Monthly License and Support \$15,000.

We are proposing to provide the Jail Solution (Phase 1) on a monthly recurring cost basis. This would include remaining development and deployment costs, licensing of the Windows applications, Licensing of the Tascent Enterprise Suite server software, software maintenance, and Tier 3 Support as discussed, available 24/7. We envision this as a multi-year contract for a fixed price per month.

Thank you for your patience as we worked through this. Please review the document and our proposed pricing structure and let us know if you have any questions. We look forward to your feedback.

Regards,

Kevin

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